



**TRACODI**

No.: **07/2023/TTĐH-HĐQT-TCĐ**

*Ho Chi Minh City, March 22<sup>nd</sup>, 2023*

## PROPOSAL

*Re: Seeking for approval of the Business Plan 2023*

### To: Shareholders of TRACODI

- Pursuant to the Law No. 59/2020/QH14 passed by the National Assembly of the Socialist Republic of Vietnam on Enterprise on 17 June 2020;
- Pursuant to the Law No. 54/2019/QH14 passed by the National Assembly on 26 November 2019 on Securities;
- Pursuant to the Charter of Transport and Industry Development Investment Joint Stock Company (TRACODI) approved by BOD on 6 October 2022 – according to the authorization by the General Meeting of Shareholder 2021 (which was amended and supplemented at its 22<sup>nd</sup> session);

Based on the Business Results 2022 and actual ability of the Company, the Board of Directors would like to seek for approval from the General Meeting of Shareholders on the Business Plan 2023 of TRACODI with following key indicators:

*Unit: Million dong*

No	Indicators	2022A	2023F	% 2023F/2022A
1	Net income from operating activities	2,944,812	3,316,911	112.64%
2	Gross profit	384,098	361,213	94.04%
3	Profit before tax	405,270	333,983	82.41%
4	Profit after tax	<b>333,851</b>	<b>267,440</b>	<b>80.11%</b>
5	Dividend	<b>8%</b>	<b>From 10%</b>	<b>From 125%</b>

Kindly submit to shareholders for consideration and approval.

Kind Regards,

**Recipients:**

- The AGM;
- Archived: BOD, BS Dept

**FOR AND ON BEHALF OF THE BOARD  
OF DIRECTORS  
CHAIRMAN**

*(Signed & sealed)*

**Nguyen Thanh Hung**